

646tmeta

Argument

1 defendant's principal, Mr. Silver, through another company,
2 signed a second amendment or was involved in a negotiation and
3 signed a commitment letter in connection with a second
4 amendment to the merger agreement. Under that second amendment
5 to the merger agreement, Mr. Silver's company was going to be

6 putting up \$350 million in equity and he was going to buy North
7 American Senior Care, which had that obligation to pay Metcap.

8 THE COURT: That's the total value of the merger?

9 MR. STEIN: No, the merger was valued at over \$2
10 billion.

11 Your Honor, at that time when the second amendment was
12 signed with Mr. Silver's approval, nobody said anything about a
13 problem with Section 5.10. In fact, under the commitment
14 letter that Mr. Silver's company -- named Filmore at that
15 time -- signed, Mr. Silver's company was going to buy North
16 American Senior Care.

17 Later the deal was changed slightly because it was
18 determined to change the names of the acquiring companies; so
19 NASC became Pearl, NASC Acquisition became PSE Sub, and there
20 was another party, S Bev, that became Geary. Those are the
21 defendants. But that was a name change, it was not a
22 substantive change to the notion that these new assignees or
23 Mr. Silver's company were going to assume the obligation to
24 Metcap.

25 But the point is, and the main point is that even if

646tmeta

Argument

1 everybody, all the parties had agreed, Metcap didn't agree and
2 nobody, nobody claims that they ever contacted or discussed
3 this issue with Metcap, nobody claims that they ever discussed
4 this issue with Metcap counsel, nobody claims that this issue
5 was ever discussed with Wachovia, which was also not a

6 signatory to the agreement. This was just a late night change
7 to try and eliminate obligations to Metcap and Wachovia done
8 for the first time at 12:59.

9 THE COURT: And Wachovia didn't join you in this
10 action?

11 MR. STEIN: No, they settled with Wachovia. They
12 settled in this action, that's our understanding.

13 Your Honor, our obligation to Metcap was admitted by
14 Mr. Silver, there's an affidavit that we submitted, a one-page
15 affidavit by Mr. Jack Dwyer, which we submitted. He said I am
16 the president of Capital Funding, Inc., and in that affidavit,
17 he acknowledges that when he says that Mr. Silver admitted to
18 him on several occasions that he understands that he has an
19 obligation to Metcap and/or Mr. Grunstein. That is in one of
20 the papers that we submitted yesterday.

21 Your Honor, at the end of the day, the way things
22 stand, if defendants have their way, the obligation to pay
23 Metcap still rests with North American Senior Care, the
24 obligation to pay Wachovia still rests with North American
25 Senior Care, which is not released -- which has not obtained a

646tmeta

Argument

1 release from anyone, even on the Wachovia side, and North
2 American Senior Care was a special purpose entity created
3 solely for purposes of this merger, and North American Senior
4 Care simply does not have assets.

5 I would like to make two more points, if I may, your
6 Honor. The defendants also say that they have no interest in
7 the fund for which the attachment is sought. That is wrong on
8 two points; number one, this was a fund which Metcap helped
9 create. These are the proceeds of the merger, and Metcap is
10 looking to collect its fee from that fund which it helped
11 create.

12 Secondly, your Honor, they cite to a pay-out
13 agreement, Mr. Heil cites to a pay-out agreement which says
14 that any left-over funds after the shareholders in Beverly are
15 paid out is escheated to the state. However, under that same
16 pay-out agreement, Pearl, one of the defendants, has the right,
17 has the right to terminate the agreement. In which case the
18 funds go back to the defendants.

19 Lastly, your Honor, there is a statement that well, an
20 attachment is not necessary because we can pay judgment; even
21 in the unlikely event there is a judgment for \$20 million, we
22 can pay it.

23 Your Honor, those are simply conclusory statements.
24 There's not a word about the net worth of the defendants.
25 These were special purpose entities. There is not one word

646tmeta

Argument

1 with respect to what debt they are saddled with. So we have
2 very real concerns that, at the end of the day, assuming Metcap
3 wins, Metcap will only be left to this fund to collect from.

4 Thank you, your Honor.

5 THE COURT: Thank you, Mr. Stein.

6 MR. DONLEY: Good morning, your Honor.

7 THE COURT: Good morning.

8 MR. DONLEY: Let me turn first to the question of the
9 forum selection clause, because we believe that the Court
10 really need go no further than that clause to decide the motion
11 before you this morning.

12 And I think it's clear, based on what Mr. Stein said,
13 that there is absolutely no issue that the forum selection
14 clause requires two of the three plaintiffs here, the North
15 American plaintiffs, to proceed in Delaware, which they
16 obviously have not done. So those claim of those plaintiffs
17 are dismissible on that ground. They're also dismissible on
18 other grounds as well.

19 It is true that the third plaintiff, Metcap, did not
20 sign the merger agreement. Nonetheless, the entire claim they
21 present here this morning is based on the merger agreement, and
22 we believe under those circumstances where they're laying claim
23 under a document that has a forum selection clause and they
24 claim to have been aware in detail of the provisions of that
25 merger agreement, they too are bound by it. And we have

646tmeta

Argument

1 addressed that in I believe it's footnote nine of our brief.
2 So we think the Metcap claim as well is dismissible under the
3 forum selection clause.

4 But let me turn to the merits of the motion for an
5 attachment. Under New York law, Metcap, which is the only

6 party moving for an attachment, has to demonstrate three things
7 to get an attachment; it has to show that it has a probability
8 of success, it has to show that there is a need for the
9 attachment, and it has to show that there is an asset in New
10 York that is attachable. And we submit they have not satisfied
11 any of those legs of the standard that governs attachment in
12 New York.

13 Let me turn first to the issue of probability of
14 success. As I mentioned, we think all three claims of the
15 plaintiffs' are dismissible under the forum selection clause,
16 but let me turn to the merits of the contract claim that Metcap
17 asserts. And what you see here, your Honor, is that there are
18 three layers, three stories to a scaffold that they're trying
19 to build to suggest that the defendants have liability to them.
20 And the first layer is a contract they say exists not between
21 any defendant at Metcap but rather between the plaintiffs,
22 North American and Metcap.

23 Now your Honor, we believe, although we don't know the
24 facts for sure, we believe that Metcap and North American are
25 actually affiliated. We believe Mr. Grunstein, who has already

646tmeta

Argument

1 submitted three affidavits in this case but has in none of
2 those affidavits acknowledged a relationship with Metcap, in
3 fact has an interest in Metcap.

4 THE COURT: Who is Mr. Grunstein?

5 MR. DONLEY: Mr. Grunstein.

6 THE COURT: Who is he?

7 MR. DONLEY: Mr. Grunstein is the principal of a
8 company called SBEV, which had a role in the merger agreement,
9 but he is also a partner in Troutman Sanders.

10 THE COURT: Troutman Sanders?

11 MR. DONLEY: Troutman Sanders.

12 THE COURT: Do you accept counsel's statement he was
13 deal counsel?

14 MR. DONLEY: Absolutely not, your Honor. We think
15 it's clear they were counsel to North American. They may well
16 have functioned as counsel to Metcap, but no. And indeed, if
17 you look at their papers, there is nothing --

18 THE COURT: In any event, you're saying he wasn't
19 counsel to the defendants?

20 MR. DONLEY: That's absolutely correct.

21 THE COURT: Who was?

22 MR. DONLEY: My firm, Dechert, was counsel to Pearl,
23 which was formed for the purposes of consummating this merger.
24 After we acquired Beverly, then it became a subsidiary to
25 Pearl, we became counsel to Pearl. Before that, Latham &

646tmeta

Argument

1 Watkins was counsel to Pearl.

2 But looking at this first layer of the contract
3 dispute, what you see is that essentially there's a negotiation
4 between two parties of the same entity, Metcap and North
5 American, that are affiliated. And for the first time last

6 night we got a copy of the contract that they say entitles
7 Metcap to \$20 million. And I believe it was handed up, or the
8 affidavit to which it is attached was handed up this morning.

9 And the first thing you notice about that contract is
10 that it does not have a date. There is no date on this
11 contract that says they get \$20 million, except a fax line with
12 the date of March 2006. They say that contract was entered in
13 August of 2005, but there's no proof of that.

14 The second thing you notice --

15 THE COURT: A contract without a date. Is it signed?

16 MR. DONLEY: It is signed. It is signed by North
17 American and by Metcap.

18 The second thing you notice, of course, is that
19 there's no defendant who signed that agreement, that's between
20 two plaintiffs.

21 And the third thing you notice is that what it says is
22 when and if North American acquires Beverly, then Metcap gets a
23 \$20 million fee. It doesn't say they get paid no matter what,
24 it says if Metcap assists in a transaction in which North
25 American acquires Beverly, then Metcap gets paid. So that's

646tmeta

Argument

1 the first layer of the contract analysis.

2 The second layer that plaintiffs say is necessary,
3 their own papers say is necessary, is that Beverly, which is a
4 public company operating nursing homes, which was the intended
5 partner to this acquisition by North American, essentially a

6 deal with a public company that is going private, North
7 American would pay the shareholders and Beverly would become
8 owned by North American, but there is absolutely no proof that
9 Beverly ever agreed to pay Metcap anything.

10 They say when you look at this merger agreement, which
11 was signed in August of 2005, and you look at this clause 5.10,
12 it reflects an obligation by Beverly to pay Metcap. But in
13 fact, it's just the opposite, your Honor. That clause is
14 designed to assure that Beverly doesn't have to pay. It's a
15 standard no broker clause which you often see in deals like
16 this saying if some broker comes out of the woodwork, we're not
17 going to be obligated for it, that's your responsibility, North
18 American.

19 And that's what they say. They say that somehow,
20 although we can't prove it, before we signed the merger
21 agreement, Beverly agreed to share in this \$20 million
22 obligation. But when we signed the merger agreement, Beverly
23 shifted the obligation to North American.

24 So on their only analysis, Beverly no longer had an
25 obligation. We submit, your Honor, there was never any proof

646tmeta

Argument

1 they had an obligation. And why the acquired company, the
2 target, would agree to pay the fees of the acquiring company is
3 a mystery.

4 The third analysis, the third layer of the contract
5 analysis involves my clients for the first time. For the first

6 time my clients, Pearl Senior, sign a piece of paper in
7 November of 2005. And I don't think it's surprising to anyone
8 that as this deal evolves and it becomes clear that North
9 American cannot consummate the deal, and there's a discussion
10 with my client about taking over the position of North
11 American, that at some point my client sits down and says:
12 Well, if I'm taking over this agreement, I'm going to sit down
13 and scrutinize it. And that's what happened over the weekend
14 of November 20th, 2005.

15 And at that point, your Honor, I would submit to you
16 that North American was somewhat low on leverage and high on
17 risk. It had signed a deal, a merger agreement, in which it
18 committed to deliver financing instruments that showed it could
19 close this deal, and it was due to perform under those on that
20 weekend, on November 20th.

21 And so the discussion progressed, and my client, which
22 had provided financing earlier to North American, was providing
23 some of the equity money; North American was going to get the
24 rest of the money elsewhere. My client takes an interest in
25 taking over the agreement, and ultimately that happened. And

646tmeta

Argument

1 the discussion that weekend, by all accounts, the discussion is
2 between my partner, Joel Heil of the San Francisco office,
3 representing Pearl River, the company considering taking over
4 the position of North American, and Troutman & Sanders, who was
5 functioning as counsel for North American.

6 Troutman & Sanders was using one of their senior
7 partners, Brinkley Dickerson, to conduct the negotiation.
8 Brinkley Dickerson is the partner of Mr. Grunstein, and he is
9 also the partner of Mr. Goldsmith. Those are the parties,
10 Mr. Goldsmith and Mr. Grunstein, who now say Mr. Dickerson,
11 their law partner, had no authority to negotiate with my
12 partner over this contract.

13 They acknowledge that at a late point in the evening,
14 as the parties were trying to consummate this deal, Mr. Heil
15 said to Mr. Dickerson: We're not willing to keep this clause
16 in here, this clause that you folks think somehow requires the
17 new person taking over North American's position to pay Metcap,
18 we don't want any doubt about that, we're taking that clause
19 out. And Mr. Dickerson says fine. That's the record before
20 you. They don't dispute that.

21 What they say is Mr. Dickerson wasn't supposed to do
22 that. Mr. Dickerson, who is actually at the firm of Troutman &
23 Sanders longer than Mr. Grunstein and Mr. Goldsmith, he's not
24 supposed to continue that negotiation. Mr. Grunstein and
25 Mr. Goldsmith, by their own accounts, left signature pages in